Message Text

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20

ACTION NEA-09

INFO OCT-01 EUR-12 ISO-00 CIAE-00 DODE-00 PM-03 H-02

INR-07 L-02 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15

USIA-06 FEA-01 ERDA-05 AID-05 CEA-01 CIEP-01 COME-00

EB-07 FPC-01 INT-05 OMB-01 SAM-01 OES-03 STR-01

TRSE-00 FRB-03 /101 W

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R 141530Z MAR 75 FM AMEMBASSY VIENNA TO SECSTATE WASHDC 5110 INFO AMEMBASSY ALGIERS AMEMBASSY LONDON AMEMBASSY PARIS

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EO 11652: NA TAGS: OPEC, AU

SUBJECT: NEWSPAPER ADS TO CARRY OPEC " SOLEMN DECLARATION"

- 1. EMBASSY HAS LEARNED FROM JOHN MCKIM WHITE. JR.,
 PUBLISHERS REPRESENTATIVE HERE FOR INTERNATIONAL
 HERALD TRIBUNE (IHT) AND WASHINGTON POST, THAT HE IS HANDLING
 AT OPEC REQUEST PLACEMENT OF ONE-PAGE ADVERTISEMENTS
 IN MARCH 18 EDITIONS OF NEW YORK TIMES, WASHINGTON
 POST AND LONDON TIMES. THESE ADS WILL CONTAIN ENTIRE
 TEXT OF RECENT ALGIERS "SOLEMN DECLARATION" OF OPEC
 HEADS OF STATE. OPEC PLACING ADS IN NEW YORK AND
 LONDON PAPERS, SINCE IT "CONCENTRATING ON BIG INTERNATIONAL AND FINANCIAL MARKETS". WHITE SOLD OPEC ON
 WASHINGTON POST AS BEING MOST INFLUENTIAL U.S. PAPER.
- 2. WHITE SAID DECISION TO PLACE ADS WAS MADE BY SECRETARY GENERAL FEYIDE. WHITE HAS BEEN TRYING TO LIMITED OFFICIAL USE

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SELL ADVERTISING TO OPEC FOR FIVE YEARS. HE DOES NOT

KNOW WHETHER THIS WILL BE ONE-SHOT AFFAIR (COST OF THESE ADS TOTALS \$25,000 TO \$30,000) OR WHETHER OPEC WILL ENGAGE IN MORE SUCH ADVERTISING. HE THINKS HE STILL MAY SUCCEED IN SELLING OPEC A PAGE IN IHT FOR SOLEMN DECLARATION. MOWINCKEL

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NNN

Message Attributes

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Concepts: ADVERTISING, PROPAGANDA, NEWSPAPERS

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To: STATE

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